



allen wong & associates

Aim for the top! You can be the guest at any of the following locations and be recognized as the top insurance and investment sales force in Canada, presented by each carrier. As new contests are announced this page will be updated.



Location: The Caribbean
Date: April, 2013
Qualification Period: January 1, 2012 – December 31, 2012
Advisor Requirements: Net total of 60,000 production credits and a minimum of 25 production units or to bring an adult guest net total of 75,000 production credits and a minimum of 25 production units. Production credits and units can be accumulated through a combination of life insurance policies, new financial services contracts (clients) and/or group insurance plans. Results are based on placed premium (not FYC) by December 31, 2012.



Location: *Taboo Resort, Lake Muskoka*
Date: June 19 - 21, 2013
Qualification Period: January 1, 2012 – December 31, 2012
Advisor Requirements: \$25,000 Net Annual Premium for Tangible, Blue Vision & Mortgage Plan products
Bonus: achieve \$40,000+ and earn 1 additional night's stay



Location: Croatia 2014
Date: To Be Determined
Qualification Period: January 1, 2012 – December 31, 2013
Advisor Requirements: *With 95,000 Conference Credits from eligible BMO Insurance products and a minimum of 10 settled insurance applications during the qualifying period (5 nights)*
OR with 85,000 Conference Credits from eligible BMO Insurance products and a minimum of 100 settled insurance applications during the qualifying period (5 nights)



Location: Lisbon, Portugal
Date: April 7 to 12, 2014
Qualification Period: January 1, 2012 – December 31, 2013
Advisor Requirements: \$195,000 Net First Year Commission



Location: San Francisco, U.S.A
Date: May, 2013
Qualification Period: January 1, 2012 – December 31, 2012
Advisor Requirements: *Representative-Standard Level*, 40,000 (minimum of 20,000 Life/Health PCs), a total of 5 Life/Health Policies

Master Level- 60,000 (minimum of 30,000 Life/Health PCs), a total of 5 Life/Health Policies

Principal- Standard Level

One Invitation: \$500,000 in Life/Health premiums

Two Invitations: \$750,000 in Life/Health premiums or
\$500,000 in Life/Health premiums and \$10,000,000
Commissionable GIF deposits

Principal- Master Level

Four Invitations (Maximum)

\$1,250,000 in Life/Health premiums or
\$1,000,000 in Life/Health premiums and \$10,000,000 commissionable GIF deposits



Location: Loews Miami Beach Hotel - South Beach Florida
Date: May 7 – May 11, 2014
Qualification Period: January 1, 2012 – December 31, 2013
Advisor Requirements: 175,000 Conference Credits



Location: *The Ritz Carlton – San Francisco*
Date: June 2 – 5, 2013
Qualification Period: January 1, 2012 – December 31, 2012
Advisor Requirements: 55,000 Conference Credits and minimum 7 settled policies



Location: *Montego Bay – Jamaica*
Date: April 13 – 18, 2013
Qualification Period: January 1, 2012 – December 31, 2012
Advisor Requirements: MGAs: \$500,000 net new settled premium
PPGAs & Brokers: \$95,000 net new settled premium



Location: Orlando, Florida (Basic) and Istanbul (Elite)
Date: 2013
Qualification Period: January 1, 2011 – December 31, 2012
Advisor Requirements: *Basic* – Achieve \$147,000 Total Net Overall Production (Sales Credits) **or** obtain 60 placed and paid life, critical illness and disability insurance contracts during the qualification period and if your net production in life, critical illness and disability insurance is a minimum of \$65,000.
Elite – Achieve \$262,500 Total Net Overall Production (Sales Credits) **or** obtain 80 placed and paid life, critical illness or disability insurance contracts during the qualification period and if your net production in life, critical illness or disability insurance is a minimum of \$105,000.
To attend both 2013 conferences, you have to achieve net overall production of \$409,500, or, alternatively, 140 placed and paid life, critical illness and disability insurance contracts with net production of \$170,000 in life, critical illness and disability insurance.
Note: If you qualify for Conference 2013 Elite, you may alternately choose to switch your participation from Conference 2013 Elite to Conference 2013. There will be no other compensation should you choose this option.



Location: The Royal Playa del Carmen
Date: April 20,2013- April 27,2013
Qualification Period: January 1, 2012 – December 31, 2012
Advisor Requirements: \$23,000 AFYC and minimum of 10 life or accident and sickness contracts **or** \$20,000 Issued Premiums and a minimum of 35 applications submitted

Manulife Financial

Location: Monte Carlo
Date: To Be Determined
Qualification Period: January 1, 2012 – December 31, 2013
Advisor Requirements: 145,000 Recognition Credits, up to 43,500 of which can be earned from Manulife Securities business, over the qualifying period.



RBC Insurance®

Location: To Be Determined
Date:
Qualification Period: January 1, 2012 – December 31, 2013
Advisor Requirements: 110,000 Conference Credits with a minimum of 10 policies



Location: Istanbul Turkey
Date: October 6 – October 10, 2013
Qualification Period: July 1, 2011 – June 30, 2012
Advisor Requirements: 140,000 Conference Credits with a minimum of 5 policies



Location: Miami Florida

Date: To Be Determined

Qualification Period: January 1, 2012 – December 31, 2012

Advisor Requirements: 75,000 Conference Credits with a minimum of 10 policies